



NB-IOT (CAT-NB1)

THE REAL ENABLER FOR MASSIVE IOT-SOLUTIONS

Richard Marijs

Technology Strategy

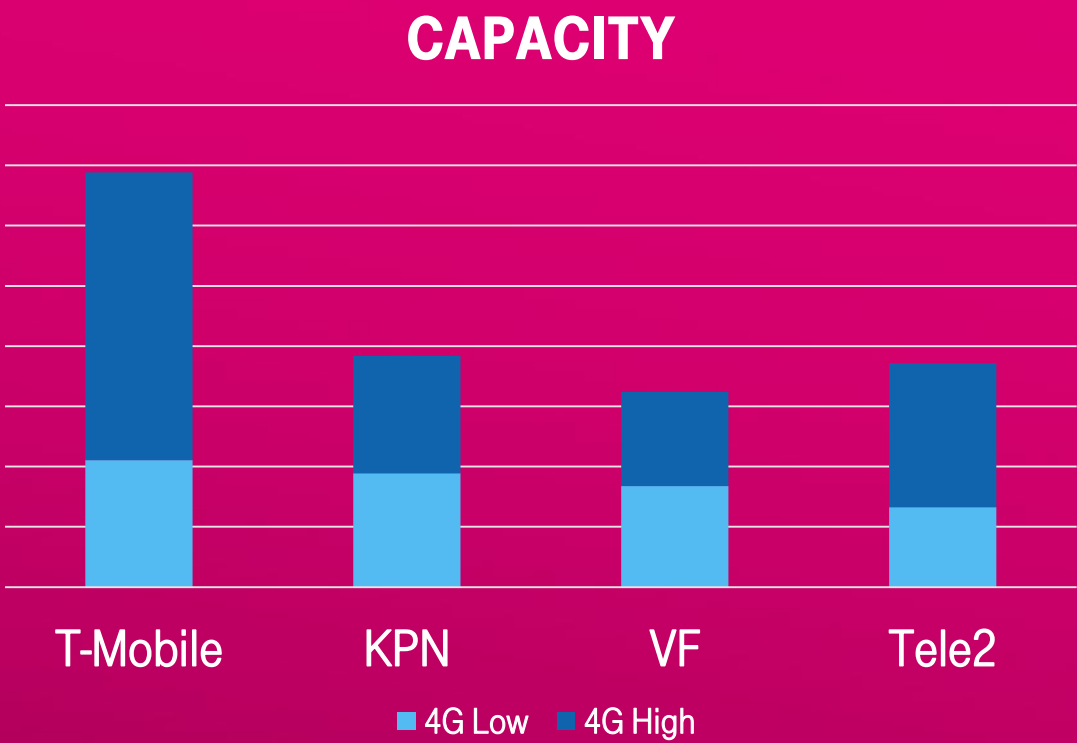
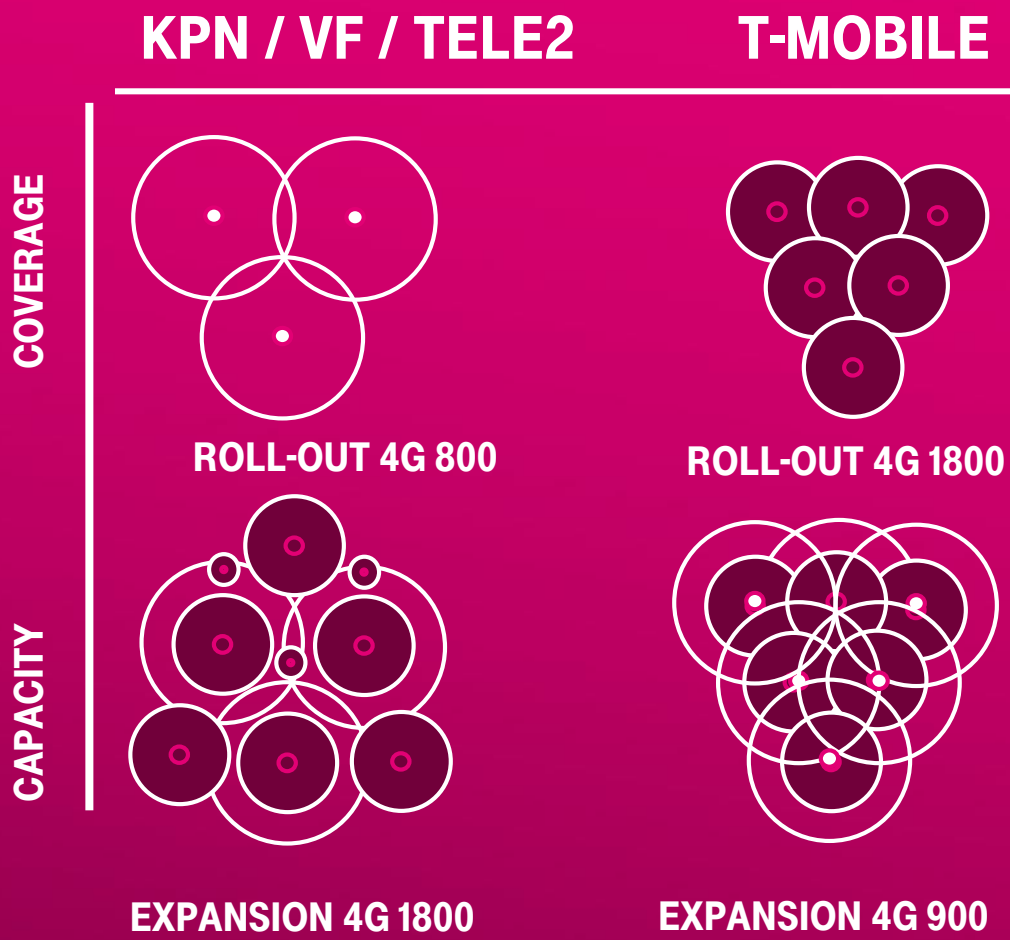
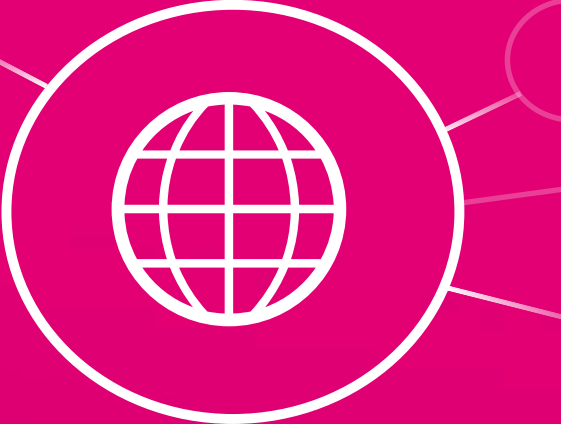


LIFE IS FOR SHARING.



T-MOBILE NETHERLANDS INTRODUCTION

OUR NETWORK MAKES THE DIFFERENCE



OUR NETWORK FUNDAMENTALS IN A NUTSHELL

KEY BENEFITS

Software Defined Radio Network



2G → 3G → 4G → 5G?

Nation-wide 4,5G High Capacity



225MB/s and higher

< Latency



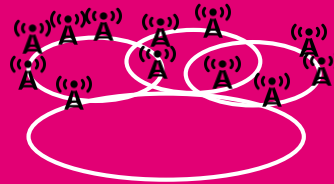
Flat architecture
< 30ms → 1ms?

100% Battery Backup



Minimal 30 minutes
Radio network

High resilience

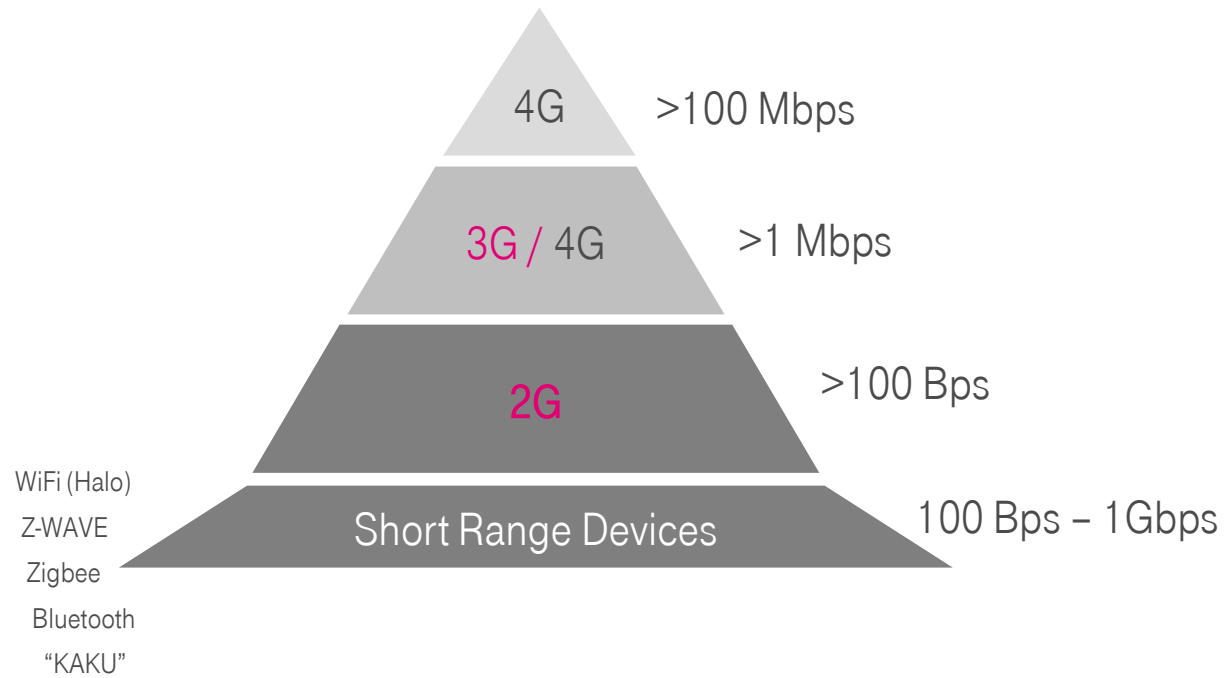


Redundant fiber
Radio network

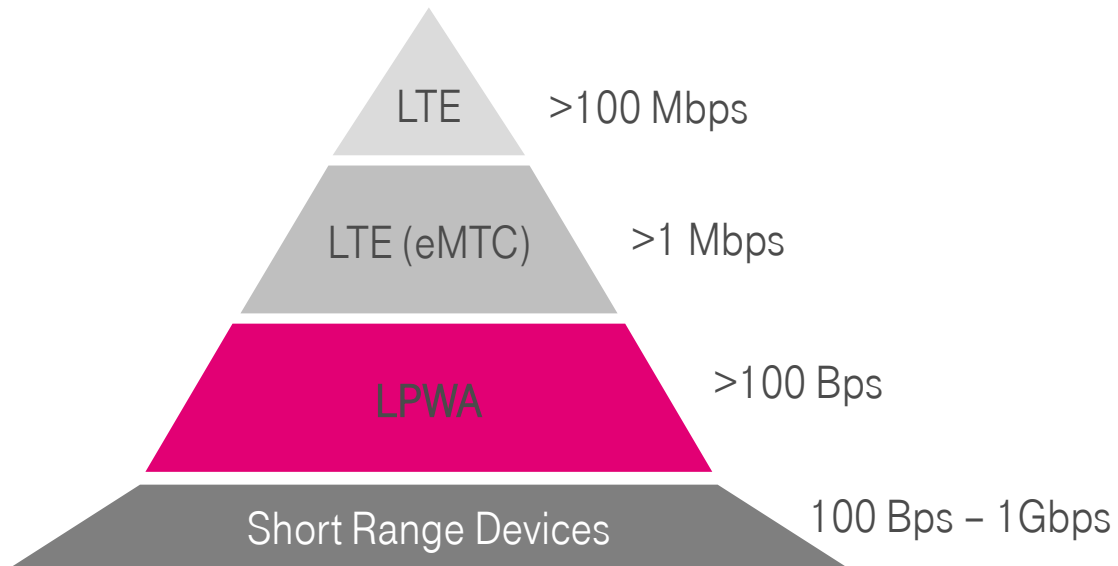


IOT MARKET OVERVIEW

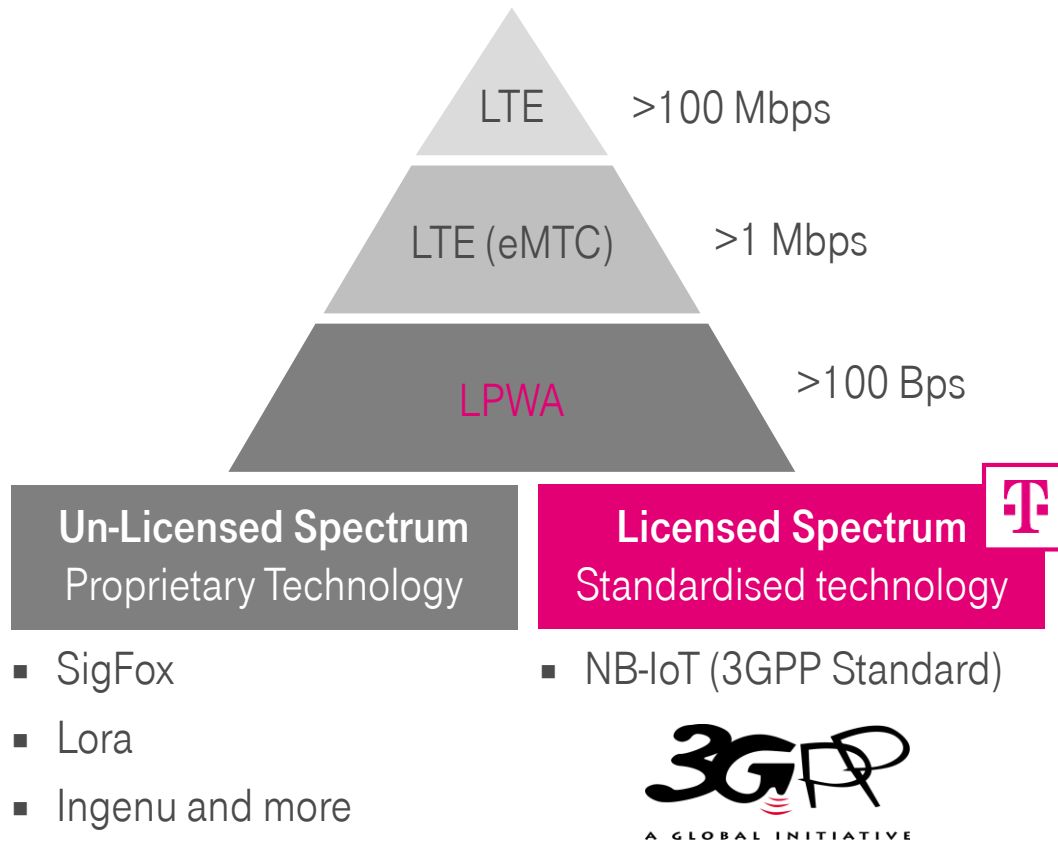
DIFFERENT WIRELESS CONNECTION TECHNOLOGIES FOR IOT TODAY



DIFFERENT WIRELESS CONNECTION TECHNOLOGIES FOR IOT TOMORROW



DIFFERENT WIRELESS CONNECTION TECHNOLOGIES FOR IOT TOMORROW



NB-IoT key facts

- Long-range communications
- Low bit rate
- Roaming across the globe
- Licensed spectrum (< 1 GHz)
- Standardised
- Secure



BENEFITS OF NB-IOT

NB-IOT IN A NUTSHELL

KEY BENEFITS

Low power
consumption



Battery life time up to
10 years

Low hardware cost



Module < 4 EUR**

Low data rates



600 bit/s up to few
100 kbit/s*

NB-IOT IN A NUTSHELL

KEY BENEFITS

Ease of use



Direct use – no coupling
to bridge/gateway needed

Many devices



≈ 100.000 connected
devices per cell

Deep indoor penetration



+20dB link budget
compared to GSM

NB-IOT IN A NUTSHELL

KEY BENEFITS

LTE-based security



SIM-based,
authentication, integrity,
ciphering

Public network



In operator managed
licensed spectrum

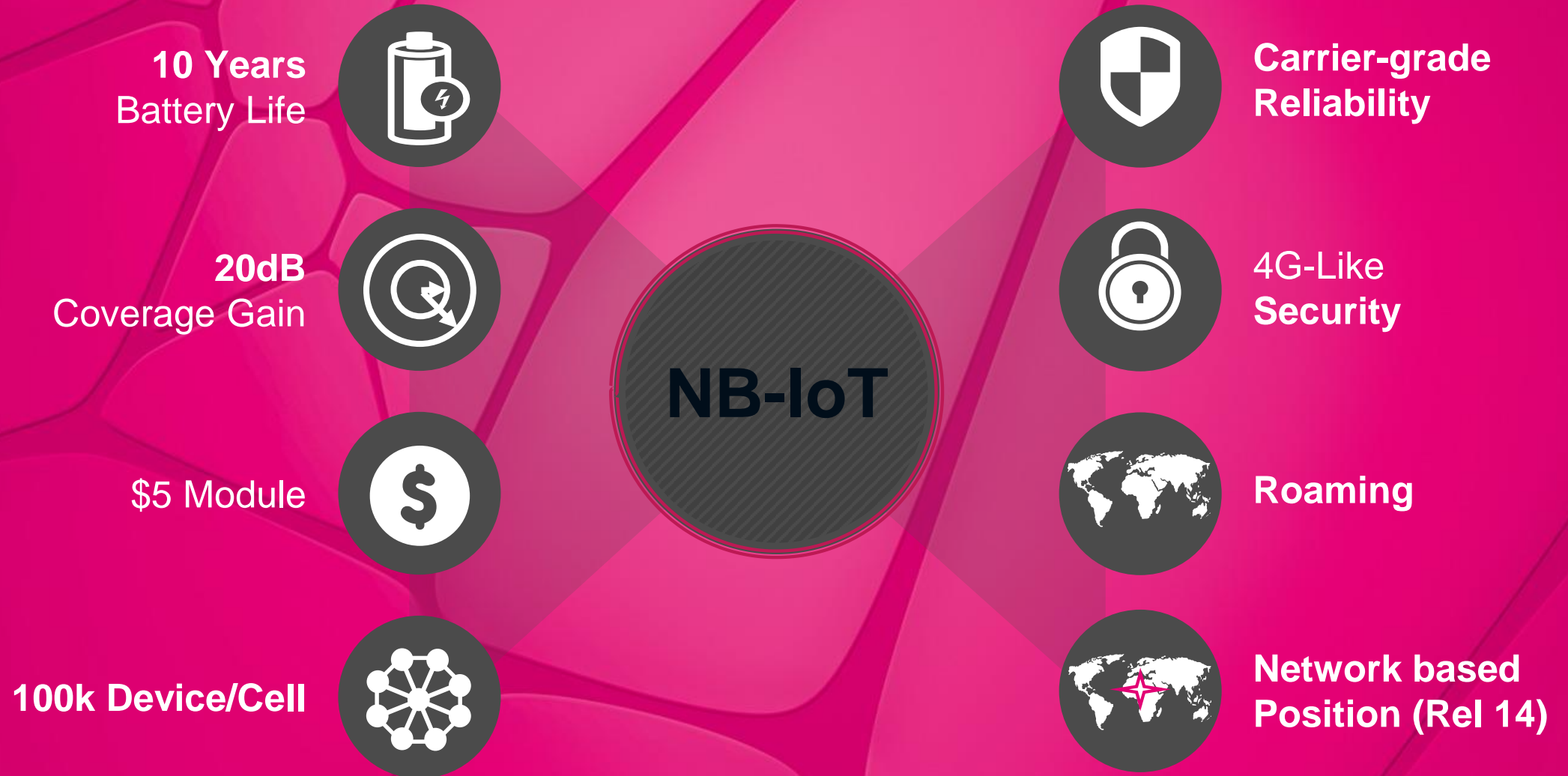
Standardized



A GLOBAL INITIATIVE

3GPP Release 13

NB-IOT OVERVIEW





CORPERATE ENTERPRISE USE CASES OF NB-IOT

SMART WASTE MANAGEMENT POTENTIAL FOR SMART CITIES

Use case scenario / current situation

- Today: collecting and clearing waste bins or containers are often based on a fixed schedule;
- Target: collection dependent on fill-level
- NB-IoT sensors mounted to garbage containers detect filling level, assessment system evaluates data and determines efficient routes

Business / customer value with NB-IoT

- Optimized routes lead to reduced logistics costs
- No full or overflowing containers
- New service: customer pays according to waste production

Market potential

- Waste management market with expected size of \$562m in 2020



SMART HEAT METERING

MASSIVE NUMBER OF DEVICES

Use case scenario / current situation

- Today: heat consumption usually measured with analogue tubes
- First attempts of digitalization with complex, proprietary approaches
- Target: digitalize and connect sensors for automated remote reading and invoicing

Business / customer value with NB-IoT

- Reduced labor cost: no need for people going from house to house for manual reading
- Convenience for customer: no waiting for manual reading staff
- No maintenance & HW costs for proprietary networks
- Digitalization with accurate daily information allows optimization of heating consumption
- New potentials: apps to compare own heat consumption with environment (big data)



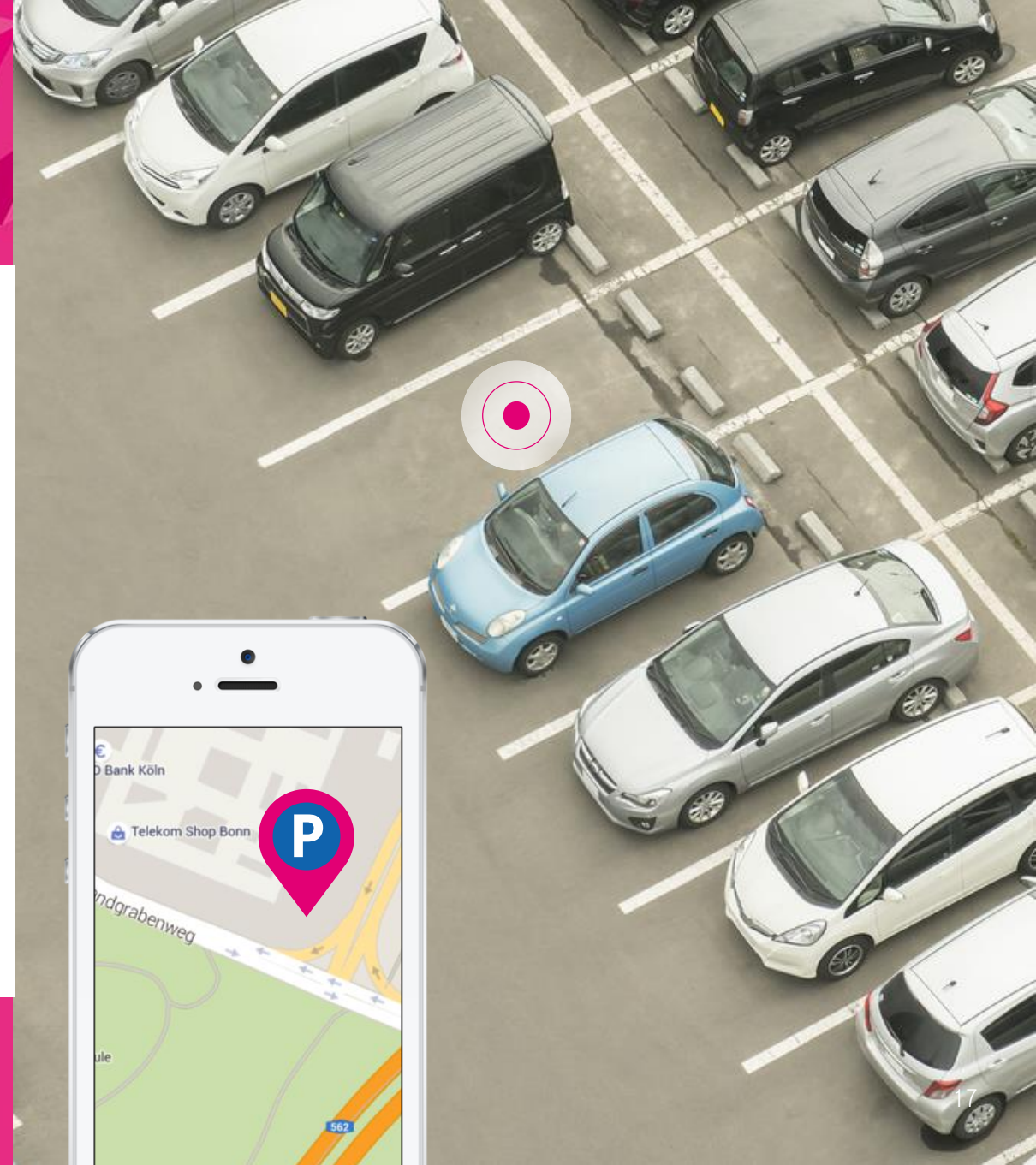
SMART PARKING FOR SMART CITIES

Use case scenario / current situation

- Today: no detection of street parking space occupancy
- Drivers searching for parking space create up to 30% of city traffic incl. traffic jams and pollution
- Target: connected parking sensors transmit occupancy to backend, that routes driver directly to open parking space

Business / customer value with NB-IoT

- Lower investments for road construction and maintenance due to reduced traffic
- More detailed information for park surveillance authorities, therefore more efficient prosecution of parking violations
- Drivers save time and reduce their stress level





CONSUMER USE CASE OF NB-IOT

“PET FINDER”

MUST-HAVE FOR PET OWNERS

Use case scenario / current situation

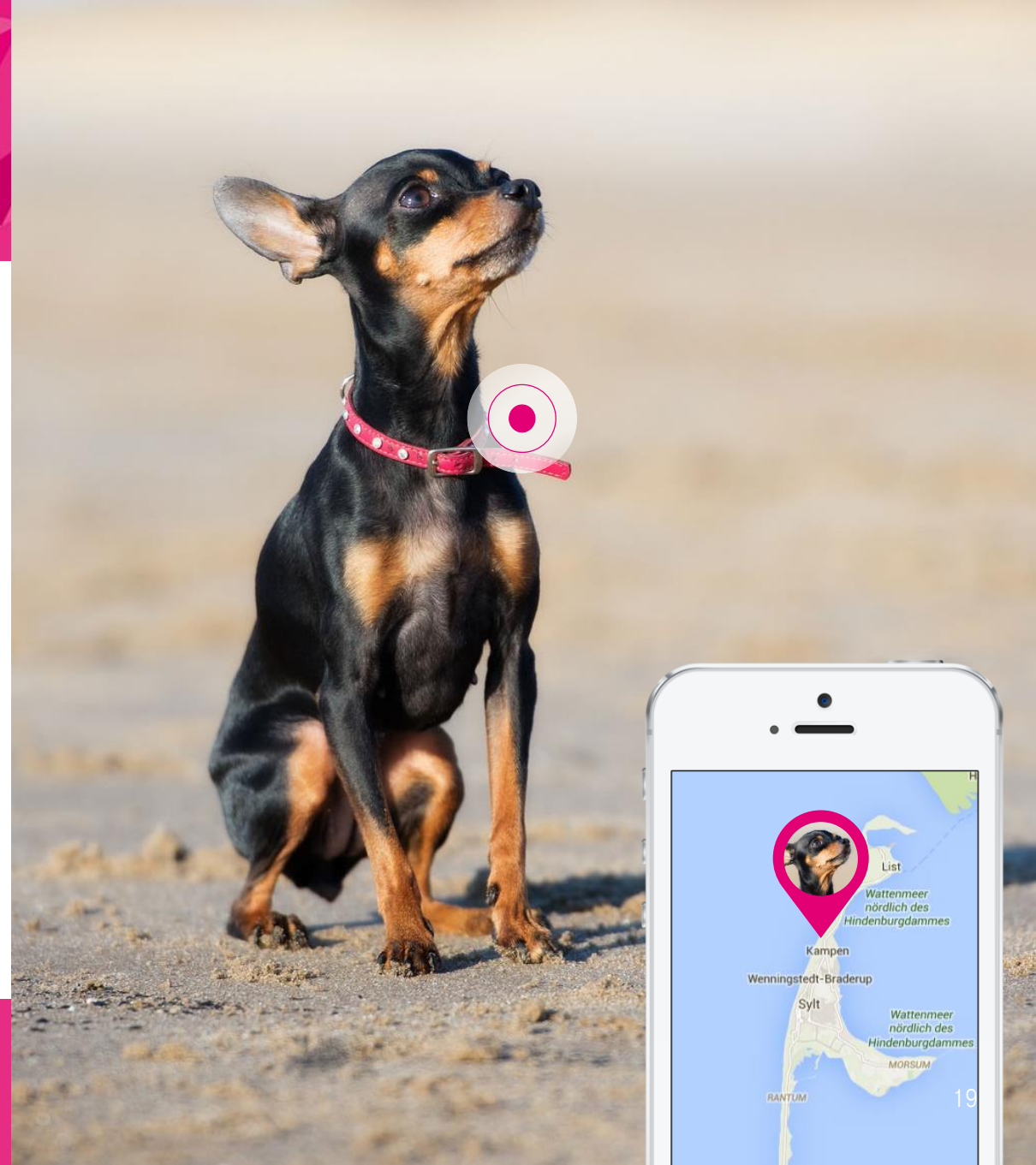
- Today: missed pets are difficult to find
- Pet owners emotionally attached to their pets
- No satisfying solution available
(2G: expensive, battery drain; Bluetooth: limited functionality)
- Target: cheap, effective solution for finding pets

Business / customer value with NB-IoT

- Customer is able to find pet via NB-IoT collar
- Reduced HW module/modem costs compared to 2G

Market potential

- Guess! Works also on kids and elderly built in a watch ;-)



NB-IOT MAKES THINGS TALK!



TECHNOLOGY



TECHNOLOGY

OUR RADIO NETWORK IS SOFTWARE UPGRADABLE TO NB-IOT



2100MHz

3G

4G

1800MHz

2G

4G

900MHz

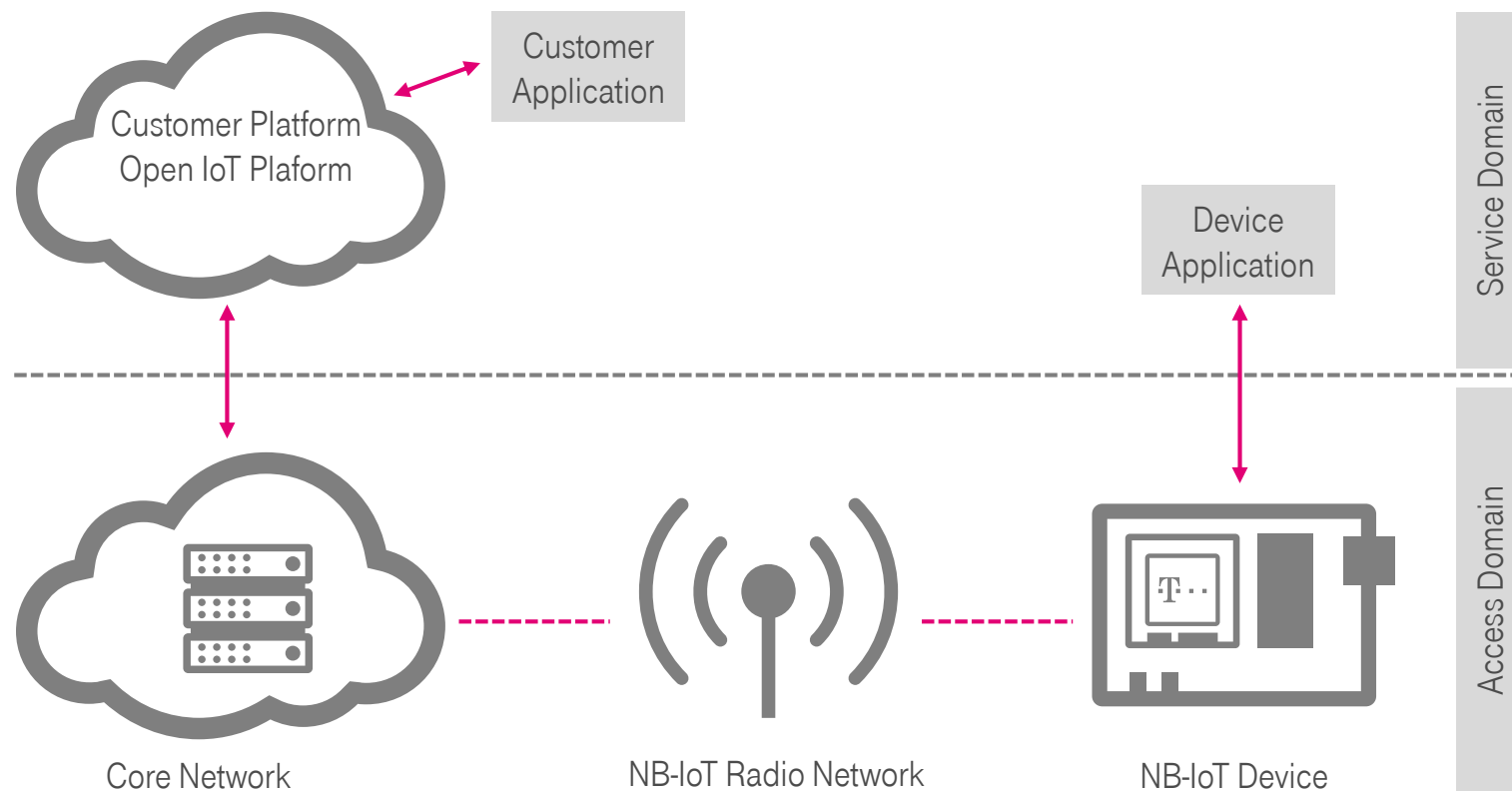
3G

4G



NB-IOT TECHNOLOGY ARCHITECTURE

BASIC SETUP



NB-IoT Basic Components

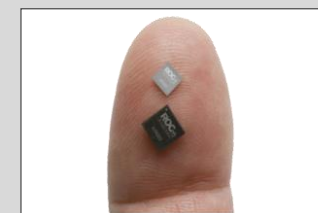
Device



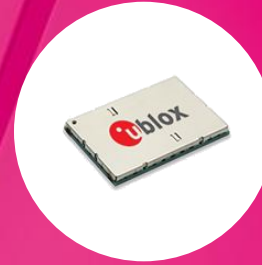
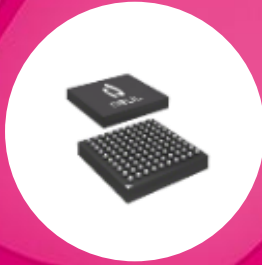
Module



Chip
+ SIM



NB-IOT CHIPSET/MODULE IS TAKING SHAPE



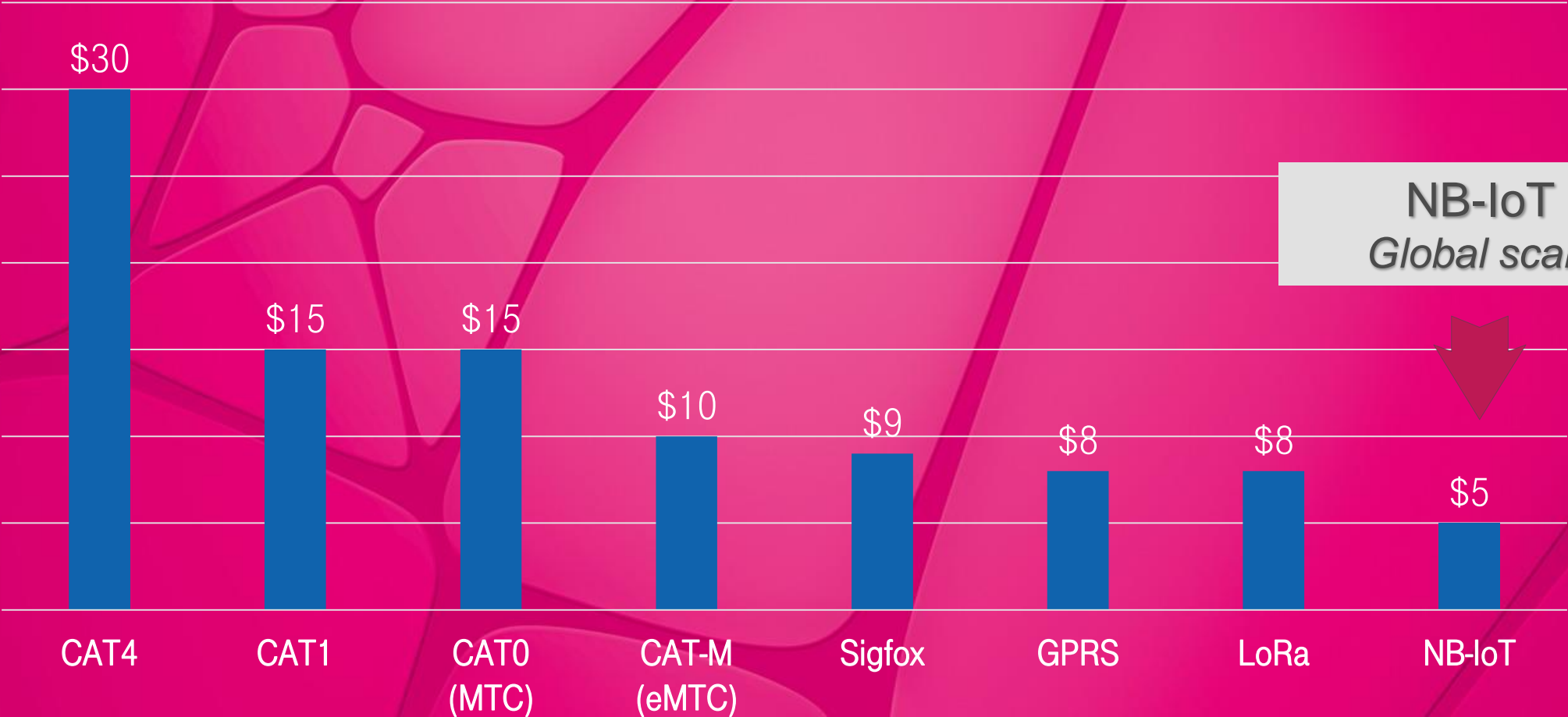
Chipset



Module



NB-IOT CHIPSET/MODULE IS TAKING SHAPE



NB-IOT TRIALS HAS BEEN SUCCESSFULLY PERFORMED



NB-IOT NETWORKS ARE COMING SOON

T-Mobile toont parkeeroplossing met NB-IoT

woensdag 8 juni 2016 | 21:57 CET | Nieuws

In samenwerking met Huawei heeft T-Mobile op het Smart City event in Amsterdam de NarrowBand-IoT (NB-IoT) technologie getoond. Als voorbeeld van de werking van NB-IoT wordt een oplossing voor 'smart parking' gemaakt van NB-IoT.

Vodafone: NB-IoT beste technologie voor netwerken

woensdag 8 juni 2016 | 11:02 CET | Nieuws

NB-IoT heeft de voorbije maanden grote passen gemaakt door netwerkproviders en hardwareleveranciers, schrijft Vodafone op zijn blog. De 3GPP standaard zal deze maand worden goedgekeurd gevolgd door...

KPN houdt deur open voor NB-IoT

woensdag 8 juni 2016 | 14:03 CET | Nieuws

Ondanks de uitrol van zijn LoRa-netwerk, sluit KPN het gebruik van NB-IoT in de toekomst niet uit. Dat heeft Erik Peeters, managing director IoT bij KPN, gezegd tijdens het event LPWA 2016 in Amsterdam. Desondanks is het voor KPN nog te vroeg om zijn commitment aan NB-IoT te bevestigen.

T-Mobile activeert NB-IoT in grote steden

woensdag 19 oktober 2016 | 16:14 CET | Nieuws

T-Mobile Nederland activeert deze week zijn Internet-of-Things-netwerk in een aantal steden. Vanaf volgende week zal het NB-IoT-netwerk beschikbaar zijn in Amsterdam, Rotterdam, Den Haag, Eindhoven en de omgeving Schiphol. Komende maand volgen meer locaties en in de loop...